



PR/110597 | MSS Sales Gurgaon

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1604947

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年08月25日 13:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: AM / DM Sales

Exp: 7-9 Years

Location - Gurgaon

- Maintain strong relationships with existing customers and suppliers
- Identify and develop new business opportunities (new plants, line expansion, localization)
- Re-establish relationships with inactive or lost customers
- Ensure timely follow-ups with customers and suppliers for project progress
- Support project execution teams to meet Quality, Cost, and Delivery (QCD) targets

- Talk with customers, the sales team, and engineers to determine product needs and system requirements.
- Provide customers with product sales support.
- Communicating with clients for providing effective solution as per their requirement.
- Exploring new business opportunities
- Frequent travel to customer locations and project sites
- Close coordination with Japanese stakeholders and global teams
- Ability to work in a structured, process-driven environment
- Ability to deliver cost-competitive and technically sound solutions
- Effective coordination between customers, suppliers, and internal teams
- Proactive approach toward business development and project execution

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会社説明