

PR/160857 | Sales Executive for Japanese Speaker – Electronics Trading Company

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント マレーシア

求人ID
1604926

業種
その他（商社）

雇用形態
正社員

勤務地
マレーシア

給与
経験考慮の上、応相談

更新日
2026年11月03日 01:00

応募必要条件

職務経験
1年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
日常会話レベル

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

A leading Japanese electronics trading company specializing in electronic components, semiconductors, EMS (Electronics Manufacturing Services), and factory automation (FA) equipment, with operations across multiple countries in Asia.

This position offers an excellent opportunity for candidates with little or no sales experience to build a career in technical sales. You will begin by supporting existing customers and learning about the company's products and industry. As you gain experience, you will gradually take on responsibilities in business development and new customer acquisition. Working within a small office environment, you will enjoy a high level of autonomy and exposure to regional operations through close collaboration with overseas offices.

Job Responsibilities
You will initially focus on supporting existing customers and learning the business operations.

- Handle order processing and sales administration for existing customers

- Monitor and manage delivery schedules, coordinating with customers and suppliers
- Liaise with suppliers and internal departments to ensure smooth operations
- Prepare quotations and related sales documentation
- Respond to customer inquiries and provide after-sales support

After becoming familiar with the role, you will also be responsible for:

- Visiting prospective customers and building business relationships
- Researching market trends and identifying business opportunities

You will gradually be involved in a full range of sales activities.

Major customers include:

- Electronics and electrical equipment manufacturers
- Automotive-related manufacturers
- Industrial equipment manufacturers

Requirements

- Business-level English proficiency
- Conversational-level Japanese proficiency or above
- Educational background or technical knowledge in Electrical & Electronics Engineering or Mechanical Engineering
- Strong communication and interpersonal skills

Preferred Qualifications

- Sales experience
- Experience in the manufacturing industry
- Customer service or client-facing experience

Sales experience is not required. Candidates with a technical background who are interested in pursuing a career in sales are highly encouraged to apply.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明