



マレーシアの求人なら
JAC Recruitment Malaysia

PR/160839 | Sales & Marketing Manager - Property Developer Industry

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1604913

業種

その他（商社）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年08月25日 12:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

- Lead and manage the Sales & Marketing team for a high-impact industrial development project.
- Motivate, guide, and develop team members to achieve business objectives and meet sales targets.
- Collaborate closely with clients on industrial building layouts, designs, and technical specifications.
- Engage with both local and international clients; some travel will be required.
- Provide constructive feedback and recommendations to Management for continuous improvement.
- Oversee and conduct market research to support the formulation of effective sales strategies.
- Initiate, plan, execute, and monitor marketing activities including advertising, digital/social media content, billboards, promotional materials, and brand visibility campaigns.
- Respond promptly to customer and sales enquiries, including coordination with agents, bankers, and solicitors.

- Ensure timely execution of all legal documents related to concluded sales.
- Maintain and organise all necessary sales and marketing documentation for internal use, proposals, and contract purposes.
- Assist in liaising on end-financing packages and associated documentation for new and existing projects.
- Work closely with the Sales Administrator to monitor progress billing and payment collection; engage with purchasers when necessary.
- Be stationed at our Sales Gallery in Tanjong Malim, Perak.

Job Requirements:

- Bachelor's Degree in Business Administration, Marketing, Real Estate, or a related field.
- Minimum 5–8 years of experience in sales and marketing, preferably in property or industrial development.
- Proven experience in leading and managing a sales team.
- Strong knowledge of industrial property market and sales processes.
- Excellent communication, negotiation, and interpersonal skills.
- Ability to engage with local and international clients professionally.
- Experience in handling legal documentation, financing processes, and stakeholder coordination is an added advantage.
- Strong analytical skills with the ability to conduct market research and develop strategies.
- Self-motivated, results-driven, and able to work independently.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明