



タイの求人なら
JAC Recruitment Thailand

PR/120124 | SERVICE MANAGER - Automation Machinery

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1604899

業種

その他（メーカー）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年08月25日 12:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position Overview:

Responsible for developing and growing the after-sales service business for automation and packaging machinery in the Pharmaceutical and Food & Beverage industries.

Key Responsibilities:

- Develop and maintain strong relationships with customers to ensure long-term satisfaction and business growth.
- Identify and drive service sales opportunities, including spare parts, upgrades, retrofit projects, inspections, and maintenance agreements.
- Act as the main commercial contact for after-sales service activities and customer inquiries.
- Coordinate service projects with customers, service engineers, headquarters, and internal departments.
- Prepare quotations, negotiate commercial terms, and convert opportunities into orders.

- Monitor project progress and ensure timely execution of service activities.
- Work closely with technical teams to address customer requirements and service issues.
- Gather customer feedback and implement actions to improve service quality and customer experience.
- Prepare and present service business reports, pipeline updates, and KPI performance to management.
- Support the implementation of service strategies to increase customer retention and recurring service revenue.

Qualifications

- Bachelor's degree in Mechanical Engineering, Mechatronics, Electrical Engineering, Industrial Engineering, or related field.
- Minimum 5 years of experience in after-sales service, project management, or customer account management.
- Experience in industrial automation, packaging machinery, food processing, pharmaceutical, or manufacturing industries.
- Strong customer relationship management and stakeholder management skills.
- Basic project management skills and ability to manage multiple projects simultaneously.
- Ability to understand technical concepts and communicate effectively with engineering teams and customers.
- Strong communication, negotiation, and presentation skills in both Thai and English.
- Self-motivated, proactive, and able to work independently as well as collaboratively across functions.
- Willingness to travel domestically and internationally when required.

#LI-JACTH

#citybangkok

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会社説明