



PR/120103 | Sales Planning Specialist (F&B, Chain Restaurant)

募集職種

人材紹介会社

ジェイエイシーリクルートメントタイランド

求人ID

1604885

業種

レストラン・フードサービス

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年08月25日 12:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Description:

- Manage and optimize monthly and annual sales forecasting, budgeting, and performance analysis.
- Monitor sales trends and key business KPIs, including sales revenue, customer traffic, average spending, and profitability.
- Collect, consolidate, and standardize operational data into meaningful reports and dashboards to support business decision-making.
- Analyze sales performance, promotions, and market trends, and provide actionable recommendations for business growth.
- Prepare high-impact business reports, presentations, and insights for management and executive reviews.
- Collaborate closely with Operations, Marketing, and Finance teams to drive business performance.

- Support strategic projects, business improvement initiatives, and new store expansion analysis.

Qualification:

- Degree in Business Administration, Finance, Economics, Marketing, or related fields.
- 5+ years of experience in Business Planning, Sales Planning, Business Analytics, or related functions (F&B, Retail, FMCG, or Chain Restaurant is preferred).
- Strong analytical, problem-solving, coordination, and presentation skills.
- Advanced proficiency in Excel and PPT (Power BI or Tableau is a plus).
- Good command of both Thai & English.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明