



PR/090112 | Country Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントコリア

求人ID

1604869

業種

その他（メーカー）

雇用形態

正社員

勤務地

韓国

給与

経験考慮の上、応相談

更新日

2026年08月11日 04:00

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Country Manager – Korea | Data Center & Building Solutions

???? Seoul Metropolitan Area, South Korea

About the Opportunity

A global provider of integrated technology and security solutions to appoint a Country Manager / General Manager for its Korea business.

This is a highly visible leadership position responsible for driving business growth, leading a local team, managing P&L performance, and developing long-term market expansion strategies.

The successful candidate will have the opportunity to lead an established Korea operation while playing a key role in its next phase of growth.

Key Responsibilities

Business Leadership

- Drive overall business performance and P&L accountability
- Develop and execute strategic business plans
- Lead budgeting, forecasting, and performance management activities
- Identify opportunities for business expansion and market growth

Commercial Development

- Develop relationships with key customers and partners
- Support major commercial opportunities and contract negotiations
- Expand market share and strengthen customer engagement

Team Management

- Lead and develop a local team of approximately 15-20 employees
- Foster a high-performance culture
- Coach and mentor team leaders and individual contributors
- Support operational problem-solving and business execution

Stakeholder Management

- Work closely with regional and global leadership teams
- Represent the Korea business within APAC leadership discussions
- Ensure alignment between local execution and global objectives

Ideal Background

- Experience as a Country Manager, General Manager, Business Unit Head, or similar leadership role
- Strong P&L ownership experience
- Proven success driving business growth and commercial performance
- Experience managing cross-functional teams
- Strong customer-facing and stakeholder management capability
- Ability to balance strategic leadership with a hands-on management style
- Experience working within multinational organizations

Preferred Industry Background

- Electronic Security Solutions
- Physical Security

- Access Control
- CCTV / Video Surveillance
- Data Centers
- Building Technology
- Technical Services
- Industrial Technology Solutions

Requirements

Fluent Korean and English

Strong leadership and people management skills

Commercially driven with strong business acumen

Experience working in regional or global environments

Why This Opportunity?

- Regional leadership exposure
- Full business ownership
- Growth-oriented environment
- Opportunity to build and scale a Korea business
- Direct interaction with APAC leadership team

For a confidential discussion, please contact:

Jason Lee, Associate Director - JAC Recruitment Korea

???? jason.lee@jac-recruitment.com

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会社説明