



PR/123949 | Sales Marketing Assistant Manager (Automotive Injection Molding)

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1604837

業種

その他（メーカー）

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2026年09月08日 05:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities

1. Develop and maintain strong relationships with existing automotive customers and identify new business opportunities.
2. Manage sales activities, including RFQ handling, quotation preparation, price negotiations, and contract discussions.
3. Coordinate closely with customers, engineering, production, quality, and logistics teams to ensure smooth project execution.
4. Conduct market research and competitor analysis to identify industry trends and business opportunities.
5. Support new product development (NPD) and launch activities with customers.
6. Prepare sales forecasts, budgets, and monthly management reports.
7. Handle customer complaints and coordinate corrective actions with internal departments.
8. Represent the company during customer visits, audits, exhibitions, and business meetings.

Qualifications

1. Bachelor's Degree in Business Administration, Marketing, Engineering, or a related field.
2. Minimum 5 years of sales and marketing experience in an automotive injection molding manufacturing company.
3. Strong understanding of automotive plastic injection molding processes, tooling, and automotive supply chain requirements.
5. Proven experience handling automotive OEMs and Tier 1/Tier-2 suppliers.

6. Fluent in English (spoken and written) and able to communicate effectively with international customers.
7. Strong negotiation, presentation, and customer relationship management skills.
8. Experience in quotation management, cost analysis, and project coordination.
9. Proficient in Microsoft Office applications (Excel, PowerPoint, Word).
10. Willingness to travel for customer visits and business development activities.

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会社説明