



PR/097437 | Sales & Marketing Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントシンガポール

求人ID

1604826

業種

化学・素材

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年08月25日 11:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ネイティブ

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client in the Semiconductor and Electronics sector is hiring for a sales & marketing manager.

The position oversees key Semiconductor and Electronics accounts across SEA, requiring an experienced professional who can develop long-term customer partnerships, communicate effectively with stakeholders, and leverage trusted relationships to uncover market trends and business opportunities.

Job Responsibilities:

- Develop and execute sales and key account strategies aligned with business objectives and growth priorities.
- Manage strategic customer accounts, build long-term relationships, and understand customer demand, purchasing plans, and future business needs.
- Strengthen customer engagement by developing networks across multiple functions and levels, while gathering market, customer, and competitive intelligence.

- Collaborate with internal teams, including Supply Chain, Technical, Regional offices, and Headquarters, to ensure seamless customer support and sales execution.
- Drive business growth by identifying new market opportunities, expanding emerging product sales, preparing sales forecasts and reports, and supporting team performance development where required.

Job Requirements:

- Diploma or Degree in Business or a related discipline, with at least 8 years of B2B sales and key account management experience, including 2 years in a managerial capacity.
- Proven track record in managing existing customer relationships and developing new business opportunities; semiconductor or electronics industry experience is highly preferred.
- Strong understanding of the Southeast Asian market, with the ability to manage mature accounts while identifying sustainable growth opportunities.
- Excellent relationship-building, networking, and consultative communication skills, with fluency in spoken and written English and proficiency in Microsoft Office.
- Willingness to travel within Southeast Asia

Interested applicant, please click APPLY or email me at jennifer.hardicar@jac-recruitment.com

Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R1987984

#LI-JACSG
#countrysingapore

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会社説明