



PR/097429 | Leasing - Retail Mall

募集職種

人材紹介会社

ジェイエイシーリクルートメント シンガポール

求人ID

1604822

業種

不動産仲介・管理

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年09月08日 05:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ネイティブ

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: Leasing - Retail Mall

Location: Singapore

Your New Company A reputable retail and commercial property owner with a strong portfolio of lifestyle, retail, and mixed-use developments is seeking a proactive leasing professional to support the growth and optimization of its tenant portfolio. The company is committed to delivering vibrant retail experiences through strategic tenant curation and asset enhancement initiatives

Your New Role As a Leasing in-charge, you will be responsible for identifying and securing suitable tenants, managing lease negotiations, and supporting the execution of leasing strategies to maximize occupancy and rental performance.

This role offers exposure to asset enhancement initiatives (AEI), tenant mix planning, and retail market analysis, making it ideal for candidates who are passionate about retail real estate and commercial leasing.

Key Responsibilities 1. Leasing & Tenant Acquisition

- Source, identify, and secure prospective tenants to support occupancy and revenue targets.
- Actively participate in tenant mix planning to enhance overall mall performance.
- Build and maintain strong relationships with tenants, brokers, and industry partners.

2. Lease Management & Negotiation

- Negotiate lease renewals, rental terms, and tenancy agreements in line with business objectives.
- Manage assigned lease agreements and ensure proper documentation and execution.
- Monitor tenant compliance with lease obligations and operational requirements.

3. Asset Enhancement & Retail Planning

- Support leasing activities related to asset enhancement and repositioning initiatives.
- Collaborate with internal stakeholders to align leasing efforts with overall asset strategies.
- Assist in implementing leasing plans aimed at improving occupancy rates and rental income.

4. Market Research & Reporting

- Conduct market research on retail trends, competitor developments, and tenant movements.
- Prepare leasing reports and provide regular updates on occupancy, negotiations, and tenant performance.
- Track market opportunities and provide recommendations to strengthen leasing performance.

5. Stakeholder Management

- Coordinate property viewings and facilitate communication between tenants and internal departments.
- Ensure smooth workflow and collaboration across leasing, operations, and marketing functions.

Qualifications

- Diploma or Degree in Real Estate, Property Management, Business, or a related field.
- Minimum 1–2 years of leasing experience within retail, commercial, or mixed-use developments.
- Experience supporting Asset Enhancement Initiatives (AEI) is highly preferred.
- Good understanding of retail leasing principles, tenant mix planning, and market dynamics.
- Strong communication, negotiation, and relationship management skills.
- Proactive, self-motivated, and able to work effectively in a fast-paced environment.
- Positive attitude with a collaborative and team-oriented mindset.

Ready to Take the Next Step?

Interested applicants, please click **APPLY NOW** for a confidential chat.

Do note that we will only be in touch if your application is shortlisted.

Chen Pinru
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R25130085

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#countrysingapore

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会社説明