



PR/097413 | Business Development Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントシンガポール

求人ID

1604810

業種

福祉・介護

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年08月25日 11:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: Business Development Manager

Location: Singapore

About Us:

The client is an established Contract Research Organization (CRO), specializing in Drug Metabolism and Pharmacokinetics (DMPK) research and drug developability evaluation.

The group supports pharmaceutical and biotech clients with preclinical ADME studies, regulatory filing support, and translational drug development services.

You will own the full business development lifecycle from identifying and engaging pharmaceutical and biotech clients across Singapore and the wider region, to closing contracts and shaping the company's regional go-to-market strategy.

Key Responsibilities:

- Identify, engage, and win new pharmaceutical and biotech clients across Singapore and Southeast Asia
- Own the full sales cycle: lead generation, needs assessment, proposal development, negotiation, and contract close
- Partner closely with the R&D team to ensure service proposals are technically feasible and competitively positioned
- Represent the company at industry conferences, exhibitions, and academic/scientific events to build brand visibility

Qualifications:

- Proven business development track record within the CRO industry
- Working knowledge of DMPK, pharmacokinetics, or preclinical research services
- Existing network or experience developing clients in Singapore or Southeast Asia
- Strong commercial acumen and relationship management skills; comfortable operating autonomously in a market-building role

Interested applicant, please click [APPLY NOW](#)

Do note that we will only be in touch if your application is shortlisted.

#LI-JACSG

#countrysingapore

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会社説明