

PR/097275 | Investor Relations Sales Manager

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント シンガポール

求人ID
1604801

業種
銀行・信託銀行・信用金庫

雇用形態
正社員

勤務地
シンガポール

給与
経験考慮の上、応相談

更新日
2026年11月03日 03:00

応募必要条件

職務経験
1年以上

キャリアレベル
中途経験者レベル

英語レベル
ネイティブレベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW
This company is Southeast Asia's largest SME digital financing platform. Established in 2015, they empower small and medium-sized enterprises (SMEs) by bridging the funding gap through innovative financing solutions. Operating across Singapore, Indonesia, Malaysia, Thailand, and Vietnam, they are backed by leading global investors and driven by their mission to enable sustainable economic growth through technology and data.

JOB DESCRIPTION
We are seeking a dynamic and well-connected Investor Relations Sales Manager to join our Singapore team. This role is focused on engaging affluent and high-net-worth individuals (HNWIs) to invest in Funding Societies' financing products, enabling us to disburse funds to SMEs across the region.

JOB RESPONSIBILITIES

- **Develop and expand relationships with HNW investors, family offices, and private wealth networks.**

- **Drive fundraising activities to meet monthly and quarterly KPIs.**
- **Present investment opportunities clearly and persuasively to prospective investors.**
- **Collaborate with internal teams to ensure seamless onboarding and servicing of investors.**
- **Provide market insights and updates to investors, acting as a trusted advisor.**
- **This is a performance-driven role offering a competitive base salary with attractive commission.**

REQUIREMENTS

- **Proven track record in sales or business development within financial services, private banking, or wealth management.**
- **Established network of affluent and HNW clients, with the ability to leverage relationships for fundraising.**
- **Strong communication and presentation skills; ability to influence and build trust.**
- **Results-oriented mindset with experience working under KPIs and revenue targets.**
- **Bachelor's degree in finance, Business, Economics, or related discipline preferred.**
- **Entrepreneurial spirit, resilience, and passion for supporting SME growth.**

We regret to inform that only shortlisted candidates will be notified.
We appreciate your understanding. Candidates requiring visa need not to apply.

EA: JAC Recruitment Pte. Ltd.
EA Licence: 90C3026
EA Personnel: R22109162
EA Personnel Name: Tan Wan Ting

#LI-JACSG

#countrysingapore

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会社説明