



PR/110576 | Assistant Manager / Manager-Sales

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1603176

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年08月18日 14:00

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position & Department: Assistant Manager/Manager Sales-Metal Industry

Location- WE WORK Gurgaon

Qualification: Graduate

Reporting to: Japanese MD

About Company-

Japanese trading company specializing in non-ferrous metals, electronic materials, and industrial components.

Experience:

Mandatory: Sales experience in metals industry (aluminum, copper, or steel), business development experience, experience

in a Japanese company.

Preferred: Industry dealing with semiconductor, automotive, HVAC or can manufacturing sectors. Also, experience of working in start-up phase.

Job Description: -

1. Lead new business development activities with Indian and multinational clients.
2. Identify and develop customers and suppliers for non-ferrous metal products.
3. Manage sales pipelines, conduct market research, visit customers, negotiate commercial terms, and support business growth in target industries such as semiconductors, automotive, HVAC, and beverage can manufacturing.
4. Collaborate with Japan headquarters and group companies to develop strategic opportunities.
5. Non-ferrous metals trading industry.

Requirements

- Experience in the metals industry (aluminum, copper, steel, etc.).
- Experience working for a Japanese company.
- Strong persistence and resilience in sales activities.
- Practical and action-oriented mindset, with a willingness to learn and execute rather than relying solely on theoretical knowledge.

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会社説明