



PR/110564 | Assistant Manager-Mumbai

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1603166

業種

その他（メーカー）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年08月18日 13:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Designation- Assistant Manager-Sales

Location- Mumbai/ Bangalore

Job Description-

The Role

Not product sales. We need strategic thinkers who partner with MEP consultants, influence specifications, and deliver tailored BMS solutions to the right stakeholders.

What You Will Do

- Engage MEP consultants, architects & developers — build long-term relationships, not transactions
- Influence project specs by demonstrating superior controls features and technology edge

- Own the full sales cycle — from lead generation and presentations to BOQ, proposal and closure
- Present tailored BMS solutions; articulate DDC, BACnet, HVAC integration in client-friendly terms
- Track market trends, upcoming projects and competitor activity; report pipeline weekly

What You Bring

- 8–10 years in BMS, HVAC controls or building automation — consultative sales experience essential
- Strong network with MEP consultants and developers in your city
- Technical fluency in BMS architecture, DDC controllers, BACnet / Modbus protocols
- B.E. / B.Tech in Electrical, Electronics, Instrumentation or Mechanical Engineering
- Prior OEM brand experience and LEED / GRIHA familiarity is a plus.

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会社説明