



PR/110514 | Sales Manager - Sales(Bangalore)

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1603153

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年09月01日 01:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Description

- Lead and manage the overall India sales team across multiple regions including Bangalore, Delhi, Ahmedabad, Pune, and Mumbai
- Develop and implement sales strategies aligned with business expansion plans in automation and motion control solutions
- Monitor sales performance, set targets, and drive execution to achieve revenue growth
- Coach and mentor senior sales team members (many in 40s–50s), ensuring strong team alignment and motivation
- Coordinate with marketing, technical support, and administrative functions to ensure smooth operations
- Strengthen relationships with key B2B clients in sectors such as semiconductor equipment, factory automation, robotics, and medical devices
- Collaborate with Singapore HQ and Japan HQ regarding business strategy, product updates, and reporting
- Manage key accounts when necessary, though the role focuses primarily on leadership rather than individual sales contribution
- Travel domestically regularly and internationally (Singapore and Thailand annually) for business reviews

Experience

Minimum 15+ years of B2B sales experience in industrial products such as automation components, machinery, robotics, or related technical solutions.

-Prior experience in managing multi-location sales teams is mandatory.

-Exposure to diverse industries (semiconductor, factory automation, medical equipment, robotics) is highly preferred.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明