

PR/109984 | Sales position JPS

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント インド

求人ID
1603151

業種
ビジネスコンサルティング

雇用形態
正社員

勤務地
インド

給与
経験考慮の上、応相談

更新日
2026年11月10日 20:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
ビジネス会話レベル

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Job Summary: The Sr. Consultant shall act as Key Account Manager for handling various customer requirements for Real Estate, Car Rental, Visa/Immigration, and other related services. It offers a great opportunity to work with various Japanese (and occasionally non-Japanese corporate customers) in their journey of business advancements and expansions. You shall be dealing with various Japanese expats including some senior level management (MD, CEOs) of Japanese companies in India.
Key Responsibilities
• Communicate fluently in Japanese (spoken and written) to assist clients with property selection and leasing processes.
• Provide guidance to clients on local real estate practices, society formalities, and rental agreements.
Senior Consultant – Corporate Leasing & Other services (Japanese Language Specialist)
• Build and maintain long-term relationships with Japanese clients, landlords, and brokers.
• Assist clients in property selection based on their needs and budget.
• Support negotiations with property owners and ensure a smooth finalization of lease agreements.
• Coordinate with landlords, brokers, and societies for necessary documentation and approvals.
• Manage the handover process, including apartment setup, furniture arrangement, keeping track

of handover condition and troubleshooting post-move-in issues.
• Coordinate with internal teams for rental invoicing, utility bill payments, and lease renewals.
• Work closely with the internal team to ensure smooth execution of client requests.
• Stay updated on rental market trends, pricing, and property availability.
• Expand property listings and maintain relationships with brokers and property owners.
Qualifications & Skills
• Japanese language proficiency (JLPT N2 or higher, read/write/speak) is mandatory
• Excellent communication skills in English (verbal & written)
• Bachelor's/Master's degree in any field
• Prior experience of corporate administrative job, especially in Japanese company is preferred
• Prior real estate experience is a plus, but not mandatory
• Strong organizational skills, attention to detail, and the ability to multitask.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明