



PR/096065 | BD Manager (Renewable)

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1603097

業種

その他（メーカー）

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2026年09月01日 02:00

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Business Development Manager (Renewable Energy)

Location:Hanoi, Vietnam

Key Responsibilities

- Identify and develop new business opportunities in renewable energy, including wind, solar, and energy storage projects.
- Build and maintain relationships with developers, investors, government authorities, and other key stakeholders.
- Conduct market research, competitor analysis, and monitor regulatory developments.
- Support project screening, due diligence, commercial discussions, and partnership negotiations.

- Coordinate with internal and external stakeholders throughout project development.
- Prepare market reports, business proposals, presentations, and pipeline updates for management.

Requirements

- Bachelor's degree in Business, Engineering, Energy, Economics, Finance, or a related field.
- 8-15 years of experience in business development, project development, investment, or strategic partnerships.
- Strong experience in renewable energy, power, infrastructure, or related industries.
- Experience working in multinational or foreign-invested companies is preferred.
- Proven ability to engage and negotiate with senior executives and key stakeholders.
- Strong analytical, communication, and stakeholder management skills.
- Business-level English proficiency.
- Self-motivated and able to work independently in a dynamic environment.

#LI-JACVN

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会社説明