

PR/096065 | BD Manager (Renewable)

募集職種

人材紹介会社
JAC Recruitment Vietnam Co., Ltd

求人ID
1603097

業種
その他 (メーカー)

雇用形態
正社員

勤務地
ベトナム

給与
経験考慮の上、応相談

更新日
2026年11月10日 19:00

応募必要条件

職務経験
10年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Business Development Manager (Renewable Energy)

Location:Hanoi, Vietnam

Key Responsibilities

- Identify and develop new business opportunities in renewable energy, including wind, solar, and energy storage projects.
- Build and maintain relationships with developers, investors, government authorities, and other key stakeholders.
- Conduct market research, competitor analysis, and monitor regulatory developments.
- Support project screening, due diligence, commercial discussions, and partnership negotiations.

- Coordinate with internal and external stakeholders throughout project development.
- Prepare market reports, business proposals, presentations, and pipeline updates for management.

Requirements

- Bachelor's degree in Business, Engineering, Energy, Economics, Finance, or a related field.
- 8-15 years of experience in business development, project development, investment, or strategic partnerships.
- Strong experience in renewable energy, power, infrastructure, or related industries.
- Experience working in multinational or foreign-invested companies is preferred.
- Proven ability to engage and negotiate with senior executives and key stakeholders.
- Strong analytical, communication, and stakeholder management skills.
- Business-level English proficiency.
- Self-motivated and able to work independently in a dynamic environment.

#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明