

PR/095736 | 【英語活かせる / オフィスDX化】Account Manager (JAPANESE KEY ACCOUNTS)

募集職種

人材紹介会社
JAC Recruitment Vietnam Co., Ltd

求人ID
1603084

業種
その他（メーカー）

雇用形態
正社員

勤務地
ベトナム

給与
経験考慮の上、応相談

更新日
2026年10月27日 01:00

応募必要条件

職務経験
1年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
ネイティブレベル

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

■職務内容■
・Pan and prioritize sales activities and prospect contacts in assigned territory towards achieving sales target.
・Find new customers & establish relationships with customers in assigned territory
・Collect & analysis customers' information to consult customers effectively and get the orders・Make persuasive demonstrations and presentations to decision makers, negotiate contracts
・Periodical report on Sales call/visit & market to Sales Manager(Japanese)

■求める経験・能力・資格等■
・University graduate with at least 3 years' experience in similar positions.
・Experience in Direct Sales (at least 1 year), IT knowledge is an advantage
・Good English(TOEIC: over 700). Computer skill: PC and appropriate Software (Word, Excel, Power point)
・Good communication and negotiation with customers at different levels・Excellent relationship and networking skills
・Highly self-motivated and result oriented
・Independent in job handling and cooperate well with other colleagues in different sections

■働く魅力■
・Work in an international, dynamic and friendly environment・Attractive salary, commission, allowance package

■オファー内容（勤務条件）■
≪給与・手当≫ 2,000USD~3,000USD/月 + インセンティブ+コミッション + 賞与（1ヶ月分）
≪勤務地≫ハノイ

【選考】
面接回数： 2 ~ 3 回

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: https://www.jac-recruitment.vn/privacy-policy
Terms and Conditions Link: https://www.jac-recruitment.vn/terms-of-use

会社説明