



JAC Recruitment

ベトナムの求人なら
JAC Recruitment Vietnam

PR/095736 | 【英語活かせる / オフィスDX化】Account Manager (JAPANESE KEY ACCOUNTS)

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1603084

業種

その他（メーカー）

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2026年08月04日 03:00

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

■職務内容■

- ・ Pan and prioritize sales activities and prospect contacts in assigned territory towards achieving sales target.
- ・ Find new customers & establish relationships with customers in assigned territory
- ・ Collect & analysis customers' information to consult customers effectively and get the orders ・ Make persuasive demonstrations and presentations to decision makers, negotiate contracts
- ・ Periodical report on Sales call/visit & market to Sales Manager(Japanese)

■求める経験・能力・資格等■

- ・ University graduate with at least 3 years' experience in similar positions.
- ・ Experience in Direct Sales (at least 1 year), IT knowledge is an advantage
- ・ Good English(TOEIC: over 700). Computer skill: PC and appropriate Software (Word, Excel, Power point)
- ・ Good communication and negotiation with customers at different levels ・ Excellent relationship and networking skills
- ・ Highly self-motivated and result oriented
- ・ Independent in job handling and cooperate well with other colleagues in different sections

■働く魅力■

・ Work in an international, dynamic and friendly environment ・ Attractive salary, commission, allowance package

■オファー内容（勤務条件）■

≪給与・手当≫ 2,000USD~3,000USD/月 + インセンティブ+コミッション + 賞与（1ヶ月分）

≪勤務地≫ ハノイ

【選考】

面接回数： 2 ～ 3 回

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会社説明