



PR/087502 | Partnership Associate

募集職種

人材紹介会社
JAC Recruitment USA

求人ID
1603039

業種
ITコンサルティング

雇用形態
正社員

勤務地
アメリカ合衆国

給与
経験考慮の上、応相談

更新日
2026年08月04日 03:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ネイティブ

日本語レベル
無し

最終学歴
短大卒：準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

POSITION SUMMARY

In this position, you will drive creator acquisition and partnership development to unlock new markets, owning the full lifecycle from lead sourcing and outreach to onboarding and launch support, while collaborating cross-functionally to strengthen outreach strategies and market expansion efforts.

RESPONSIBILITIES

- Source and engage creators through warm and cold outreach
- Identify and unlock new creator segments and markets
- Partner with leadership on creator acquisition strategy
- Support creators in onboarding and successful launch

- Develop creator publication and content plans
- Collaborate with product, marketing, and data teams on growth insights
- Improve lead sourcing and outreach processes across the US team

QUALIFICATIONS

- 2–4 years in creator partnerships, talent, or relationship management
- Strong understanding of the US creator economy and platforms
- Proven ability in both warm and cold outreach
- Ability to identify emerging creators and niche communities
- Strong communication and relationship-building skills
- Self-starter comfortable in fast-paced, ambiguous environments
- Ability to collaborate across global teams and time zones

SALARY USD \$80,000-110,000

LOCATION Palo Alto, CA

BENEFITS

- Medical, vision, and dental insurance
- Stock options and 401(k)
- Hybrid-friendly work environment

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明