



PR/087527 | Arabic-Speaking Field Sales Executive | Vape & Tobacco Industry | 100% Remote (m / f / d)

募集職種

人材紹介会社

ジェイエイシーリクルートメントドイツ

求人ID

1603021

業種

小売

雇用形態

正社員

勤務地

ドイツ

給与

経験考慮の上、応相談

更新日

2026年08月04日 04:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

OVERVIEW

Our client is a leading vaping solutions company with two prominent and well-known brands in the market, offering vaping devices, e-cigarettes, pod systems, and vaping components for heat-not-burn products.

KEY REQUIREMENTS:

- Experience in sales, business development, or key account management from tobacco, vape, cigarette, pod, or FMCG industry.
- Fluent in Arabic and English communication skills
- Valid driving license type B

JOB RESPONSIBILITIES:

- Develop and maintain strong relationships with key distributors, chain store managers, gas stations, Kiosks, and online retailers within the assigned region in Germany.
- Maximise market presence and achieve sales target through targeted clients.
- Analyse and monitor market situation for competitiveness and sales growth perspectives.
- Strengthen partnerships with top online retailers and product distributors to optimise product placement and sales performance.

JOB REQUIREMENTS:

- Background in sales, marketing, account management, or related fields.
- Experience in contacting distributors, retail stores, convenience stores, or kiosks would be advantageous.
- A proactive approach with customer-oriented, professional demeanour, and high level of reliability
- Eligible to work in Germany

BENEFITS:

- Salary: 50,000€ - 72,000€ per annum
- Car allowance: 500€ - 650€ monthly. Fuel, parking and other driving-related expenses are reimbursed on an actual basis
- Monthly performance incentive: 800€ - 2,000€ per month
- 100% remote work
- 20 days of annual leave
- Sign-on bonus for quick onboarding

#LI-JACDE

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会社説明