

PR/087481 | Account Executive (Full-cycle Sales)

募集職種

人材紹介会社
JAC Recruitment USA

求人ID
1602514

業種
ITコンサルティング

雇用形態
正社員

勤務地
アメリカ合衆国

給与
経験考慮の上、応相談

更新日
2026年11月03日 17:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ネイティブレベル

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

POSITION TITLE　Account Executive (Full-Cycle Sales)

POSITION SUMMARY

This role focuses on selling SaaS solutions tailored for the manufacturing industry, supporting product adoption, and ensuring smooth communication between stakeholders. Be part of a market entry initiative and contribute to shaping international business strategy while accelerating your career growth.

RESPONSIBILITIES

- Promote and sell SaaS solutions for manufacturing workflows (e.g., drawing management, order management)
- Conduct client meetings, presentations, and product demonstrations

- Provide interpretation during client visits and assist with localized documentation
- Collaborate with internal teams to ensure successful onboarding and customer success
- Prepare proposals and reports

QUALIFICATIONS

- Proven experience in sales, business development, or customer success
- Native-level English fluency
- Strong communication, negotiation, and presentation skills
- Ability to work independently in a fast-paced, startup-like environment
- Valid driver’s license
- Applicants must be legally authorized to work in the United States. Visa sponsorship is not available for this position.

LOCATION Chicago, IL

SALARY USD70,000-120,000 OTE

#LI-JACUS #LI-US #countryUS

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会社説明