



タイの求人なら
JAC Recruitment Thailand

PR/120029 | Sales Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1602449

業種

ビジネスコンサルティング

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年07月14日 10:42

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

基礎会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities

- Promote and sell Japanese-made industrial valves to customers across Thailand.
- Develop new business opportunities (70%) while maintaining and growing existing accounts (30%).
- Visit customers regularly, including chemical plants, food manufacturers, and water treatment facilities.
- Prepare quotations, proposals, and technical sales presentations tailored to customer needs.
- Manage and strengthen relationships with distributors to drive business growth.
- Participate in exhibitions, industry events, and product promotion activities.
- Collaborate with plant construction and project management companies on sales opportunities.
- Achieve sales targets and contribute to the company's expansion strategy in Thailand.

Qualifications

- Bachelor's degree (Engineering background is an advantage).
- At least 3 years of B2B sales experience, preferably in manufacturing, industrial products, sales engineering, or QA/QC environments.
- Possess a valid driver's license and own vehicle.
- Good command of Microsoft Word and Excel.
- Intermediate English communication skills or above for internal coordination.

- Strong sales mindset, customer-focused attitude, and ability to work independently.
- Excellent communication, relationship-building, and teamwork skills.
- Highly motivated to achieve sales targets and drive business growth.

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会社説明