

Fragrance and Beauty Products Demand Planner

> フォーキャスティングのご経験のある方は歓迎です。

募集職種

人材紹介会社
株式会社ジェイ エイ シー リクルートメント

採用企業名
非公開

求人ID
1602017

業種
アパレル・ファッション

会社の種類
外資系企業

雇用形態
正社員

勤務地
東京都 23区

給与
500万円 ~ 800万円

勤務時間
09:30 ~ 18:00

休日・休暇
詳細は求人ご紹介時にご案内いたします。

更新日
2026年10月30日 15:00

応募必要条件

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
ネイティブレベル

最終学歴
大学卒： 学士号

現在のビザ
日本での就労許可が必要です

募集要項

【求人No NJB2392691】
The Demand Planning function is responsible for ensuring optimal product availability while maintaining healthy inventory levels for a single premium beauty brand across multiple distribution channels in Japan market including department stores e commerce directly operated stores and travel retail.

Operating within a well established S OP framework the role requires close collaboration with cross functional teams and alignment with global stakeholders to deliver a consensus driven demand plan.

The business is characterized by:
・A single brand portfolio with high SKU complexity across multiple categories shades and frequent new product launches
・A multi channel distribution model with distinct demand patterns customer behaviors and service level expectations
・Strong demand volatility driven by market trend campaigns seasonality and channel specific events
・A global supply network with long lead times and limited short term flexibility

Key performance indicators IKPI） for this role include forecast accuracy forecast bias inventory coverage and air freight usage.

In this context “Demand Planner” is expected to understand market trends take responsibility for improving forecast quality negotiate with global stakeholders to support the Japan business and actively contribute to the S OP cycle.

The role also contributes to continuous improvement in planning performance and supports better decision making through data analysis and the provision of actionable insights.

II. EXISTING AND FUTURE STAKES
The Demand Planning function is expected to play an increasingly strategic role in supporting business growth and operational excellence.

Key transformation areas include:

・Enhancing forecast accuracy and reducing bias through improved use of data analytics and demand sensing

・Actively support the enhancement of the S OP process by providing data analysis and insights to enable faster and more agile decision making across functions

・Support better understanding of demand signals across channels through data analysis and visualization contributing to improved demand visibility

・Optimizing inventory management to balance service levels and working capital more effectively.

・Reducing reliance on air freight by improving planning discipline and anticipation of risks

III. RESPONSIBILITIES AND ACCOUNTABILITIES
“Demand Planner” is responsible for the followings:

・Demand Forecasting Analysis

Develop and maintain accurate demand forecasts at SKU and channel level by leveraging market trends historical data statistical models and business insights. Continuously monitor forecast performance（accuracy and bias） and identify drivers of variances.

S OP Process Support
Support the monthly S OP cycle by providing data analysis and preparing relevant materials to ensure alignment of demand assumptions across Sales Marketing and Finance. Prepare and analyze demand reviews materials by consolidating key insights risks and opportunities and support decision making.

Cross functional Collaboration
Partner closely with Sales and Marketing teams to integrate commercial plans product launches and promotional activities into the demand plan. Align with global supply chain team to ensure feasibility and optimize service levels and inventory.

Inventory Service Level Management
Balance product availability and inventory coverage targets minimizing both stock outs and excess inventory. Proactively identify supply risks and propose mitigation actions.

Performance management
Continuous Improvement. Tack and report key KPIs including forecast accuracy inventory coverage and air freight usage. Drive initiatives to improve forecast quality reduce volatility and enhance planning processes.

Stakeholder Communication
Effectively communicate report and negotiate with local and global stakeholders providing transparency on demand outlook and key assumptions. Act as a trusted business partner within the organization.

スキル・資格

University degrees or higher education

Experience in beauty fashion or FMCG
3+ years of experience in demand and supply planning
Work with a long term perspective with growth mindset
Strong communication skills and ability to effectively drive cross functional collaboration within the organization
Broad knowledge and understanding of the retail and distribution industry
Intermediate to advanced proficiency in Excel（Function/Formula and Pivot are minimum） hands on experience with Power Pivot and SQL is a plus
Ability to create Power Point presentations from scratch
Strong logical thinking and advanced analytical skills with a high level of numerical aptitude

Highly curious with strong adaptability to innovation and change
Business level English proficiency（TOEIC 800 or above preferred）. Ability to collaborate globally and participate in meetings and presentations in English
Able to travel alone internationally（Possibility to take an annual business trip）

会社説明

ご紹介時にご案内いたします