



PR/123899 | Senior Sales Staff

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1600957

業種

その他（メーカー）

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2026年09月01日 15:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

基礎会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client, a **well-established Japanese automotive component manufacturer**, is looking for a Senior Sales Staff to support customer relationship management, quotation handling, and business coordination with automotive industry clients.

Key Responsibilities

- Process customer quotation requests and prepare commercial proposals
- Develop feasibility studies and manage part order documentation
- Coordinate with internal departments to ensure on-time delivery schedules
- Handle engineering changes and customer confirmation requests
- Manage price negotiations and customer forecast planning
- Maintain strong relationships with existing customers
- Support business growth and customer satisfaction initiatives

Requirements

- Bachelor's degree in Industrial Engineering, Marketing, or related Engineering fields
- Minimum 3–5 years of experience as Sales Staff or Sales Engineer in automotive manufacturing industry
- Experience working in a Japanese company is preferred
- Strong English communication skills, both written and verbal
- Knowledge of technical drawings is an advantage

- Advanced skills in Microsoft Excel and PowerPoint
- Strong negotiation, communication, and interpersonal skills
- Professional attitude with customer-oriented mindset
- Willing to work in Karawang

#LI-JACID

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会社説明