



PR/110508 | Senior Sales Engineer

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1600933

業種

その他（メーカー）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年09月01日 14:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ネイティブ

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Senior Sales Engineer

Location: Pune

Experience: 3-4 years

Qualification: B. Tech in Mechanical/ Mechatronic

About the company: A leading global company in Industrial equipment. headquartered in Japan, with 40 years' experience developing and providing lightweight servo presses and 30 years' experience with desktop robots.

About the role:

- We are currently seeking a qualified candidate with experience in sales and business development, particularly in the product segment of press machines, including servo Press, hydraulic Press, and robotics.

- The ideal candidate should have a proven track record of handling automotive customers and possess strong skills in building relationships and driving business growth.

Key Responsibilities:

- Developing both direct sales and dealer management for equipment portfolio in the West Indian region.
- Managing profitability with the west region's operations.
- Coordinating with internal team to meet the set target timeline for the deliveries of new machines.
- Addressing the grievance faced by end users with dealers in terms After sales support.
- Supporting the company's India market entry strategy by establishing strong local presence and building brand credibility.
- Managing and developing relationships with regional dealers, while also driving direct business with end users.
- Conduct product demonstrations, technical discussions, and coordinating with internal teams for After-sales support.
- Monitoring market trends and identifying new opportunities for servo press and automation solutions

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.in/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.in/terms-of-use>

会社説明