



PR/119972 | Sales Executive / Manager – Luxury Residential Real Estate

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1600909

業種

不動産仲介・管理

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年08月18日 03:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Sales Executive / Manager – Luxury Residential Real Estate

Salary: 60,000 – 120,000 THB depending on experience

Location: Bkk BTS area

Company: Real estate developer

Position Summary

The Sales Manager is responsible for driving sales performance, leading a team of property consultants, and developing strategic relationships with high-net-worth individuals (HNWIs), investors, and premium property buyers. The role focuses on luxury residential properties, including branded residences, penthouses, villas, and exclusive developments.

Key Responsibilities

- Lead and drive sales performance for luxury residential properties, ensuring achievement of revenue and sales targets.
- Build and maintain relationships with high-net-worth individuals (HNWIs), investors, family offices, and premium property buyers.
- Manage, coach, and develop a high-performing sales team through regular performance monitoring and training.
- Conduct property presentations, private viewings, negotiations, and closing of high-value transactions.
- Develop and execute sales strategies, pipeline management, and business development initiatives.
- Monitor market trends, competitor activities, and pricing strategies to identify growth opportunities.
- Collaborate with marketing and key stakeholders to generate leads, enhance brand presence, and deliver exceptional client experiences.

Required Qualifications

- Bachelor's degree in Business Administration, Marketing, Hospitality, Finance, Luxury Brand Management, or a related field.
- 5+ years of experience in sales, business development in selling high-value products or services and managing relationships with high-net-worth individuals (HNWIs), executives, entrepreneurs, or affluent clientele.
- Established network within luxury, premium, lifestyle, hospitality, banking, wealth management, automotive, or other high-end customer segments is highly preferred.
- Strong leadership, negotiation, communication, and client relationship management skills, with the ability to engage confidently with senior-level and affluent clients.

Interested candidates, please send your resume in English to us.

JAC Personnel Recruitment Ltd
10F Emporium Tower, 622 Sukhumvit Soi 24, Klongton, Klongtoey, Bangkok 10110

Contact: K. Napaphach
Office Number: 066-097-2958
Time: 9:00 AM – 6:00 PM
Website: <https://www.jac-recruitment.co.th>

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#citybangkok

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会社説明