



PR/119964 | Retail Sales Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1600902

業種

その他（メーカー）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年08月18日 03:00

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Role Overview

Support sales performance within department store channels by providing product knowledge to customers and in-store staff, and supporting project teams during site visits. The role aims to improve product understanding and drive sell-out performance.

Key Responsibilities

- Conduct regular visits to assigned department store branches
- Provide product information and consultation to customers
- Support and coach in-store staff on product knowledge and selling confidence
- Build strong relationships with store teams and key stakeholders

- Accompany project teams during site visits
- Provide product guidance in project environments
- Assist in presenting suitable insulation solutions to customers
- Support store teams in handling complex customer requirements
- Ensure product displays and POS materials are properly maintained
- Collect customer feedback, insights, and potential leads
- Monitor market trends, competitor activities, and customer behavior
- Support in-store promotional activities and events

Qualifications

- Good personality with strong communication and interpersonal skills
- Basic knowledge of construction materials, home improvement products, or technical products
- Ability to travel upcountry to visit stores and project sites (company car provided)
- Strong sense of responsibility and ability to work independently
- Experience in sales or construction-related fields is an advantage

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会社説明