



PR/160761 | Technical Solutions Consultant (Engineering & Automation)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1600879

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年09月01日 14:00

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

We are a global leader in industrial automation and sensing technology, serving manufacturers across a wide range of industries. Our innovative solutions help businesses improve productivity, quality assurance, process efficiency, and research capabilities through cutting-edge inspection, measurement, and automation technologies. With a strong presence worldwide and a culture built on innovation, professionalism, and continuous learning, we provide exceptional career growth opportunities for ambitious individuals looking to build a successful career in technical consulting and solution sales.

Key Responsibilities

- Provide consultative solutions to manufacturing customers in Quality Assurance, Quality Control, Production Engineering, and R&D environments.
- Manage the full sales cycle, from prospecting and qualification to proposal presentation, negotiation, and closing.
- Conduct outbound customer engagement and pre-qualification activities via phone and other communication channels.

- Visit customer sites to understand operational challenges and deliver product demonstrations.
- Perform application testing and recommend tailored solutions that address customers' technical requirements.
- Develop and manage business opportunities within an assigned territory while achieving sales targets.
- Continuously enhance sales performance and technical expertise through training, teamwork, and product knowledge development.

Key Requirements

- Bachelor's Degree, Postgraduate Diploma, or Professional Degree in any discipline; Engineering-related fields are preferred.
- Fresh graduates and candidates with up to 2 years of working experience are encouraged to apply.
- Proficient in English and Bahasa Malaysia; Mandarin proficiency is highly preferred to support Mandarin-speaking customers.
- Possess a valid driving license and own transportation for customer visits.
- Able to work onsite at the Bayan Lepas, Penang office and travel regularly within Malaysia.
- Strong communication, interpersonal, and presentation skills with a willingness to learn and grow.
- Immediate availability or short notice candidates will have an added advantage.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

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会社説明