



PR/090096 | Sales Director

募集職種

人材紹介会社

ジェイエイシーリクルートメントコリア

求人ID

1600864

業種

その他（メーカー）

雇用形態

正社員

勤務地

韓国

給与

経験考慮の上、応相談

更新日

2026年09月01日 11:00

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Sales Director – Korea

???? **Location:** Gyeonggi-do, South Korea

About the Company

Our client is a rapidly growing global manufacturer specializing in environmental reliability testing solutions for the Battery, Semiconductor, and Automotive industries.

With a strong international presence across Asia, Europe, and North America, the company provides advanced testing systems including environmental chambers, thermal shock systems, battery testing equipment, semiconductor reliability testing solutions, and customized industrial testing platforms. The company is currently expanding its Korea operations to support strategic customers across the region.

Position Overview

We are seeking an experienced and commercially driven **Sales Director** to lead the company's growth strategy in Korea.

This role will be responsible for:

- Driving sales growth and market expansion
- Managing and developing the local sales organization
- Building strategic relationships with key industry accounts
- Expanding business across Battery, Semiconductor, and Automotive sectors
- Acting as a key interface between Korean customers and global headquarters

This is an outstanding opportunity for a hands-on commercial leader who enjoys building businesses, developing teams, and driving market growth.

Key ResponsibilitiesSales & Business Development

- Develop and execute Korea market growth strategies
- Identify and secure new business opportunities
- Manage key customer relationships and strategic accounts
- Lead complex B2B sales cycles from prospecting to contract closure
- Drive revenue growth across target industries
- Manage large-scale industrial equipment projects

Leadership & Team Development

- Lead and coach the Korea sales team
- Manage existing commercial staff and support future hiring activities
- Establish sales processes, KPIs, and reporting structures
- Build a scalable organization to support long-term growth

Market Expansion

- Strengthen the company's position within Korea's industrial sector
- Expand engagement with leading manufacturers and R&D organizations
- Monitor competitor activities and market trends
- Support strategic partnerships, industry events, and customer development initiatives

RequirementsQualifications

- Bachelor's Degree or above
- Minimum 8 years of B2B sales experience
- Minimum 3 years of sales management or regional leadership experience
- Proven track record in industrial equipment, testing equipment, automation, semiconductor equipment, battery equipment, or related technical industries
- Strong business development and account management capabilities
- Experience managing strategic customer relationships and high-value projects

Language Skills

- Native-level Korean
- Business-level English or Chinese
- Chinese language capability is highly preferred

Ideal Candidate

We are looking for a leader who can:

Leverage strong industry networks to create business opportunities

Build and develop high-performing commercial teams

Navigate complex technical sales environments

Work effectively with international stakeholders

Grow existing business while creating new revenue streams

Compensation & Benefits

- Competitive executive compensation package
- Company vehicle support
- Long-term leadership growth opportunities
- International exposure and collaboration
- Travel expenses covered for final-stage interview processes, where applicable

Contact

Jason Lee - Associate Director

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02-2183-0514

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会社説明