



PR/097179 | Southeast Asia Business Development Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントシンガポール

求人ID

1600424

業種

電力・ガス・水道

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年08月25日 14:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ネイティブ

日本語レベル

基礎会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

OVERVIEW

Our client who is doing home and gardening products business is seeking a highly motivated individual to establish and lead our new office in Singapore, focusing on expanding business opportunities across Southeast Asia. This role is pivotal in driving market entry, building strategic partnerships, and ensuring effective communication with headquarters in Japan.

JOB RESPONSIBILITIES

- Conduct comprehensive market research to identify trends, opportunities, and competitive landscapes in Southeast Asia.
- Develop and expand relationships with local agents, distributors, and potential partners.
- Represent the company in Singapore as the sole office member, ensuring smooth operations and business development activities.

- Provide regular and detailed reporting to the Japan headquarters on market insights, progress, and business outcomes.
- Support the creation and execution of strategies to strengthen the company's presence in the region.

JOB REQUIREMENTS

- Bachelor's degree in Business, Marketing, or related field.
- Proven experience in market development, sales, or business expansion, preferably in Southeast Asia.
- Strong networking and relationship-building skills with local agents and distributors.
- Self-starter with the ability to work independently and manage a one-person office.

BENEFITS

- Opportunity to lead market expansion in a dynamic and growing region.
- Autonomy and responsibility in managing the Singapore office.
- Competitive salary and benefits package.
- Exposure to international business operations and collaboration with Japan headquarters.

I regret to inform that only shortlisted candidates will be contacted by JAC consultants, thank you for your understanding.

JAC Recruitment Pte. Ltd.

1 Raffles Place #42-01, One Raffles Place, Tower 1, Singapore 048616

Tel: 6323 4779 / 6411 0335 Name: Natsumi Sugimoto

EA Personnel Registration Number: R24122374

#LI-JACSG

#countrysingapore

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会社説明