



PR/110425 | Active Sales- Sr. Executive / AM

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1600419

業種

自動車・自動車部品

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年07月14日 00:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

基礎会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Designation: Active Sales- Sr. Executive / AM

Location: Gurgaon

Job Description:

1. Acting as a front-line PIC for allocated customers
2. Preparing RFQ and arrange Quotation/Production cost from JOC and OIP plant.
3. Prepare Calculation sheet and Quotation, same submit to customers.
4. Price negotiation and Development timeline discussion with customers
5. After business confirmation, plan APQP and execute part development as per timeline.

6. Meeting Sales Goals and objectives assigned by Sales heads.
7. Visit to Existing and New customers to Promote company product in Automotive industry.
8. Sales Invoice Payment, debit/credit note and TCS payment follow up for allocated customers
9. Monthly Performance report monitoring for Allocated customers.
10. Day to day basis communication with customers to sort out any matter related to delivery, pricing, finance and other department
11. Prepare and Maintain Non-Disclosure Agreement and General Purchase Agreement for Customers
12. Maintaining Project list of New RFQ and Awarded Projects
13. Monitor & report market feedback with respect to industry, competition etc
14. Collect and Maintain Customer Feedback form from Customers
15. Arrange documents required to support IATF audit requirement from Allocated Customers

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明