



PR/118639 | Sales Engineer

募集職種

人材紹介会社

ジェイエイシーリクルートメントイギリス

求人ID

1600336

業種

その他（メーカー）

雇用形態

正社員

勤務地

オランダ

給与

経験考慮の上、応相談

更新日

2026年06月30日 11:04

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company: Manufacturer

Position: Sales Engineer

Type of Position: Fixed-term contract *Potential to become a permanent position after 12 months

Working Hours: Full time, Monday to Friday

Work Arrangements: On-site

Key Responsibilities :

- Generate leads and develop opportunities by attending events and presenting technologies, products, and services
- Build and maintain relationships with principals, engineering firms, partners, and customers
- Identify market trends, support new business, and contribute to sales processes and promotion strategies

- Act as the primary contact for technical inquiries, issue coordination, and problem resolution
- Deliver product training internally and to customers
- Advise clients on methods and designs, and support onboarding, planning, and project execution

Mandatory Requirements :

- Background in civil or geotechnical engineering, with practical experience in related construction projects
- At least 3 years of experience in a technical sales role
- Native-level Dutch and strong English skills, both written and spoken
- Proficiency in Microsoft Office and familiarity with AutoCAD

Preferred Requirements :

- Ability to engage in detailed technical discussions with clients and stakeholders
- Capability to work effectively in multicultural and international environments
- Strong communication skills, including verbal, written, and interpersonal
- Willingness to travel for conferences, seminars, and client meetings
- Self-motivated, proactive, adaptable, solution-oriented, culturally aware, and committed to continuous learning

*We regret to inform applicants that only shortlisted candidates will be notified. Thank you for your understanding.

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会社説明