



PR/160750 | Sales Executive (mechatronics)

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1600319

業種

その他（商社）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年06月30日 10:41

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

A global trading and sourcing company that supports manufacturing industries is looking for **Sales Executive** for their mechatronics division.

The role focuses on actively developing new customers and building strong relationships with clients and system integrators across Malaysia and Japanese companies. This role will be based in Kuala Lumpur.

JOB RESPONSIBILITIES

- Develop new business opportunities (100% hunting role) by identifying and approaching potential customers, including Japanese and Malaysian companies
- Promote and sell mechatronics and factory automation products and solutions
- Conduct regular client visits to build, maintain, and deepen relationships
- Collaborate with suppliers and partners from Japan, China, and Malaysia (System Integrators)

- Understand client needs and provide suitable technical solutions
- Prepare quotations, proposals, and follow through on sales activities
- Stay updated on industry trends, competitors, and market opportunities

REQUIREMENTS

- Minimum 1–2 years of experience in the Factory Automation industry
- Background in Mechanical Engineering or related field
- Experience in technical sales or B2B sales will be an advantage
- Strong communication and relationship-building skills
- Ability to work independently and achieve sales targets
- Good problem-solving and negotiation skills

#LI-JACMY

#countrymalaysia

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会社説明