


# PR/160747 | SENIOR SALES ENGINEER (FACTORY AUTOMATION SOLUTIONS) - BASED IN JOHOR

## 募集職種

**人材紹介会社**
ジェイ エイ シー リクルートメント マレーシア

**求人ID**
1600316

**業種**
プラント

**雇用形態**
正社員

**勤務地**
マレーシア

**給与**
経験考慮の上、応相談

**更新日**
2026年11月03日 03:00

## 応募必要条件

**職務経験**
3年以上

**キャリアレベル**
中途経験者レベル

**英語レベル**
流暢レベル

**日本語レベル**
無し

**最終学歴**
短大卒： 準学士号

**現在のビザ**
日本での就労許可は必要ありません

## 募集要項

**COMPANY OVERVIEW**
Our Client Company is a well-established global manufacturer and distributor of factory automation system components, supplying to wide range of manufacturing and engineering industries. With a strong presence across Southeast Asia, the company is recognized for its extensive product range, fast delivery capabilities, high quality, and cost efficiency. Driven by innovation and a commitment to enabling efficient supply chain strategies, the organization continues to expand rapidly and offers excellent career growth opportunities for dynamic professionals.

**JOB RESPONSIBILITIES**

- Drive new business development within factory automation and production system accounts, focusing on components used in automated machinery and equipment integration
- Monitor market trends and developments to support effective sales strategies and identify opportunities
- Build and maintain strong relationships with engineers, purchasing teams, and technical stakeholders to expand

solution adoption across customer operations

- Identify customer requirements in automation applications and recommend suitable components
- Provide technical consultation and product recommendations based on customer inquiries as well as required automation enhancements
- Collaborate with internal teams to ensure timely delivery, order accuracy, and effective follow-up on quotations and projects
- Participate in technical exhibitions, customer visits, and market surveys to promote products and gather insights on automation needs

**JOB REQUIREMENTS**

- Bachelor's Degree / Diploma in Engineering, Automation, Manufacturing Technology or equivalent
- Minimum 5 years' experience in **technical sales (B2B)** roles, sales exposure related to **factory automation solutions** would be a plus
- Strong technical knowledge on automation systems / components
- Excellent communication and negotiation skills
- Good reporting skills and knowledgeable in utilizing MS Excel & formula functions.

Interested candidates are welcomed to apply online.

#LI-JACMY
#statejohor

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: https://www.jac-recruitment.my/privacy-policy
Terms and Conditions Link: https://www.jac-recruitment.my/terms-of-use

会社説明