



PR/119708 | Bid Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントタイランド

求人ID

1600284

業種

石油・エネルギー

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年06月30日 10:39

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position:

Bid Manager

Salary:

100,000 – 150,000 THB / month

Location:

Muang, Rayong

Working Day:

Monday to Saturday

Responsibilities:

- Review client documents (RFPs, PQQs, EOIs) to understand scope, compliance, and risks.
- Develop bid strategies, timelines, and allocate responsibilities across departments.
- Lead cross-functional teams (engineering, procurement, finance, legal, HSE) to prepare technical and commercial inputs.

- Draft capability statements, case studies, and ensure consistent tone and branding.
- Work with estimators to develop accurate pricing, risk assessments, and financial models.
- Build relationships with clients, consultants, and subcontractors to strengthen bid competitiveness.
- Ensure bids are delivered on time, compliant, and aligned with company strategy.
- Capture lessons learned from past bids to refine processes and methodologies.

Qualifications:

- Bachelor's Degree in Civil Engineering, Construction Management, Business, or related field.
- 10+ years in tendering, proposals, or project acquisition within construction/engineering.
- Strong project management, stakeholder engagement, cost analysis, and persuasive writing.
- English fluency is essential.
- May require Construction Skills Certification Scheme (CSCS) card or equivalent for site access.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明