



PR/087334 | Account Manager

募集職種

人材紹介会社
JAC Recruitment USA

求人ID
1599927

業種
その他

雇用形態
正社員

勤務地
アメリカ合衆国

給与
経験考慮の上、応相談

更新日
2026年06月26日 12:08

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢

日本語レベル
無し

最終学歴
短大卒：準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

POSITION TITLE Account Manager

POSITION SUMMARY

This role offers the opportunity to build strong customer relationships, influence product development through market insights, and contribute directly to sales growth in a design-focused and customer-driven environment.

RESPONSIBILITIES

- Drive sales growth by managing existing customer accounts and developing new business opportunities within assigned markets
- Deliver end-to-end sales support including presentations, sample development, order coordination, production scheduling, and post-sale follow-up
- Maintain close communication with customer teams across purchasing, quality, research and development, design, and logistics to ensure smooth execution from pre-production through delivery

- Develop and execute sales strategies while strengthening long-term customer satisfaction through consistent quality and service
- Prepare sales reports, quotations, contracts, and business correspondence while representing products at customer visits and trade shows through domestic and international travel

QUALIFICATIONS

- Bachelor's degree or equivalent professional experience
- At least two years of outside sales and marketing experience
- Demonstrated ability to develop and execute effective sales and marketing strategies
- Strong self-motivation with excellent communication and organizational skills
- Ability to drive a personal vehicle for business purposes
- Willingness to travel within the United States and internationally
- Basic proficiency with computer systems and standard business applications

LOCATION Remote in Detroit, Michigan Area

EMPLOYMENT TYPE Full-Time

SALARY USD 75,000-80,000

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会社説明