



## PR/087329 | Key Account Sales Associate

### 募集職種

#### 人材紹介会社

JAC Recruitment USA

#### 求人ID

1599925

#### 業種

レストラン・フードサービス

#### 雇用形態

正社員

#### 勤務地

アメリカ合衆国

#### 給与

経験考慮の上、応相談

#### 更新日

2026年06月26日 12:08

### 応募必要条件

#### 職務経験

1年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

流暢

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### POSITION SUMMARY

This position is responsible for managing and growing key accounts within the food service and retail sectors by maintaining strong customer relationships, identifying client needs, and driving sales growth across an assigned territory.

#### RESPONSIBILITIES

- Visit existing and prospective customers to provide product information and sales support
- Maintain and expand relationships with key accounts in the assigned territory
- Execute sales plans and pricing strategies as directed by management
- Identify customer needs and propose appropriate solutions to grow the business
- Communicate new product and service opportunities and market feedback internally

- Coordinate with internal teams including sales, logistics, and accounting
- Prepare and submit sales activity and performance reports

#### QUALIFICATIONS

- High school diploma or equivalent
- 0–3 years of sales-related experience
- Proficiency with Microsoft Office applications
- Valid driver's license
- Ability to travel extensively within the assigned territory

SALARY USD \$ 47,300-57,050

LOCATION Santa Fe Springs, CA

#### BENEFITS

- Health, dental, vision, life & accident, and pet insurance
- 401(k) with company matching
- 19 days of paid time off
- Wellness program and EAP assistance and much more!

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明