



PR/087507 | Sales Supervisor(m / f / d)

募集職種

人材紹介会社

ジェイエイシーリクルートメントドイツ

求人ID

1599913

業種

その他(メーカー)

雇用形態

正社員

勤務地

ドイツ

給与

経験考慮の上、応相談

更新日

2026年06月26日 12:06

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

A packaging materials and caps manufacturer for the food and beverage industry is hiring a Sales Supervisor(m/f/d) in Central Germany (southern Thuringia).

Job Responsibilities

The Sales Supervisor develops and manages sales strategies, builds good customer relationships, and supervises the sales process to achieve organizational revenue goals.

- Sales

Develop and implement sales plans and strategies.

Target the key performance indicators (KPIs)

Developing and managing a customer portfolio, maintaining strong relationships with new and existing clients to actualize business opportunities.

Presenting our products or services to customers and win the long-term contracts.

Sales product management, maintain the sales product and design list. Lead the product qualification process with customer and internal departments.

Collaborating with internal departments, including SCM, logistic team, quality control department to ensure client satisfaction.

Order Management: Handle customer order/delivery process
Conduct the sales projects and market research
- Delivery
Manage delivery schedule of products/documents
Support delivery of products with logistic team

Job Requirements

Fluency in German and English is mandatory
At least 3–5 years of B2B sales experience in the manufacturing industry
Experience in packaging materials or sales to food and beverage manufacturers is a strong advantage

Benefits & Others

A company car will be provided
On-site position; depending on current residence, housing allowance or relocation support may be considered (negotiable)
Working hours: 40 hours/week (7:00–16:00 production hours; flexible)
Holidays: 30 days per year

Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding

#LI-JACDE #countrygermany

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明