



## PR/118589 | Sales Account Manager (Technology) in Brussels

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントイギリス

#### 求人ID

1599844

#### 業種

ITコンサルティング

#### 雇用形態

正社員

#### 勤務地

ベルギー

#### 給与

経験考慮の上、応相談

#### 更新日

2026年06月26日 12:01

### 応募必要条件

#### 職務経験

1年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

基礎会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

Position: Sales Account Manager (Junior)

Company: IT Company

Location: Brussels, Belgium (Hybrid)

Salary: €40,000 – €50,000 (depending on experience)

#### Job Description

As an Account Manager, you will serve as the primary point of contact for assigned client accounts, ensuring the delivery of excellent service while driving business growth. Your responsibilities will include:

- Acting as the lead point of contact for all matters related to designated accounts
- Managing and overseeing customer activities

- Achieving sales targets and budget expectations
- Generating new leads and increasing sales volume within assigned accounts
- Building and maintaining strong, long-term customer relationships
- Understanding and reporting on customer satisfaction, expectations, and future needs
- Networking within our global group to promote new and existing business solutions
- Understanding client requirements and helping to create scalable, tailor-made proposals and solutions

#### Requirements

- Solid understanding of technology, including IT infrastructure, cloud services, software solutions, or related areas
- Business-level in English
- Strong logical thinking and problem-solving capability
- Excellent communication skills
- Ability to travel within Europe
- IT Consulting experience (nice to have)
- Business level in French or Dutch (nice to have)

We regret to inform applicants that only shortlisted candidates will be notified.

Thank you for your understanding.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明