



PR/123857 | Sales Executive - Personal Care Ingredients

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1599793

業種

化学・素材

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2026年07月10日 16:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Overview

We are looking for a **highly motivated Sales Executive** to join one of our clients, a **well-established chemical principal**. This role focuses on **sales and business development for personal care ingredients**, with strong exposure to both distributors and end users.

Requirements

- Bachelor's degree in chemistry, chemical engineering, or other related fields.
- **At least 3 years of experience in personal care ingredients.**
- **Proven track record of achieving or exceeding sales targets within the personal care industry.**
- Strong communication, negotiation, and presentation skills.
- **Fluent in English, both written and spoken.**

Responsibilities

- **Actively develop new business opportunities within the personal care market, with a strong focus on new client acquisition.**
- **Manage the end-to-end sales process**, including client visits, proposal preparation, supplier coordination, and follow-up activities.
- **Achieve sales targets and drive business growth.**
- **Maintain a high standard of customer service** through active engagement and collaboration with internal stakeholders.
- Stay updated on industry trends, emerging ingredients, and market developments.

Think you tick all the boxes? Great!

After applying, **send me a DM on my LinkedIn (Milysa Tjandra) briefly explaining why you're the best fit** for this role.

Your next big career move starts here!

#LI-JACID

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明