



PR/123821 | Sales Staff

#### 募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1599775

業種

化学・素材

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2026年06月26日 11:55

#### 応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

#### 募集要項

##### JOB OBJECTIVES:

- **Manages account portfolio** - develops and implements account plans.
- **Leads and coordinates** - customer relationships.
- **Charts business development / strategies and investigates**, - new channels to market.
- **Develop and execute sales/marketing plan** - delivering both value and volume.
- **Collects and utilizes market intelligence**, - to shape sales/marketing plan.
- **Leads/conducts negotiations and implements price change.**
- **Collaborate with other dept(s)**, - to deliver improving sales results.
- **Delivery growth**, - including cross segment business opportunities.

- **Understands short vs long term tradeoffs**, - for win solutions.
- **Comfortable leading**, - to organize meetings with business leadership and customers.
- **Strong action to follow up issues**.
- **Highly self-motivated and seek out missing information**, - to complete projects successfully.
- **Prioritizes business objectives**, - with an owner's mindset.

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会社説明