



PR/123774 | Sales Account Manager (Fragrance)

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1599751

業種

化学・素材

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2026年07月10日 17:00

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

JOB RESPONSIBILITIES:

- Playing an integral role in new business pitches and hold responsibility for the effective onboarding of new clients.
- Cultivate and manage customer relationships within portfolio of accounts.
- Act as the key interface between the clients and all relevant divisions.
- Develop and track Account Plans for key accounts to identify/create opportunities for the company to participate targeted briefs.
- Coordinate and manage internal resources in support of customer needs and priorities, ensuring the most efficient management of company's resources.
- Resolve any issues and problems faced by clients and deal with complaints to maintain trust.

- Provide sales reports monthly on account status.
- Collaborate with Evaluator, Perfumer and RnD to identify and growth opportunities within territory.

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会社説明