



PR/123753 | Merchandise Sales Executive (IP Industry)

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1599740

業種

アミューズメント・エンターテインメント

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2026年06月26日 11:55

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Requirements:

- Experience in sales, business development, or licensing, preferably within IP licensing, entertainment, media, or consumer products.
- Strong negotiation, presentation, and relationship-building skills.
- Good understanding of IP merchandising, licensing structures, and royalty models.
- Ability to manage multiple accounts and projects simultaneously.

Responsibilities

- Identify and approach potential partners and licensees to sell merchandising and licensing rights of IP characters.

- Develop new licensing opportunities across various product categories such as toys, apparel, FMCG, lifestyle goods, etc.
- Prepare and deliver sales presentations, licensing proposals, and business pitches to prospective partners.

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会社説明