



PR/123734 | Sales Export Manager - Fabric

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1599737

業種

その他（メーカー）

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2026年07月10日 17:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Qualifications

- Bachelor's degree in Business, Marketing, Textile Engineering, or related field.
- **Fluent in English**; additional language is a plus.
- **Minimum 8–10 years of experience in textile / fabric / polyester industry** , with exposure to export markets.
- **Proven track record managing key accounts with revenue around ± USD 700K/month** .
- Strong experience in **key account management, sales execution, and customer relationship handling** .
- Familiar with **polyester-based products** for fashion, sportswear, or footwear applications.
- Experience in handling **international clients (Europe, Asia, Australia)** is highly preferred.
- Target-driven, hands-on, and comfortable working in a fast-paced environment.

Responsibilities

- Manage and grow existing customers while **re-engaging inactive accounts** to drive revenue growth.
- Execute **sales strategies and translate targets into actionable plans** for assigned territory/products.
- Maintain strong relationships with key customers to ensure **repeat business and long-term partnership**.
- Identify market opportunities and provide **input on product development based on customer needs**.
- Monitor sales performance and ensure **monthly targets** are achieved.
- Coordinate internally with production and operations to ensure **smooth order execution and delivery**.
- Support team performance through **basic coaching and activity monitoring**.

Think you tick all the boxes? Great!

After applying, **send me a DM on my LinkedIn (Milysa Tjandra)** briefly explaining why you're the best fit for this role.

Your next big career move starts here!

#LI-JACID

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会社説明