



PR/097289 | Account Manager (ERP Solutions)

募集職種

人材紹介会社

ジェイエイシーリクルートメントシンガポール

求人ID

1599719

業種

ITコンサルティング

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年06月26日 11:50

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

My client is a well-established enterprise software solutions provider in the market. As part of an international group, the company continues to expand its business and deliver innovative solutions to organizations across the region.

Key Responsibilities

- Build and maintain strong relationships with existing customers to support long-term retention and satisfaction.
- Identify opportunities to grow existing accounts and expand business relationships.
- Conduct regular client meetings to provide updates, understand business needs, and gather feedback.
- Collaborate with internal teams to address customer requirements and deliver suitable solutions.
- Prepare quotations, proposals, and other supporting documentation as needed.

- Promote additional products and services where relevant to create added value for customers.
- Monitor account performance and work towards achieving agreed business objectives and targets.
- Maintain accurate customer records and account updates within the company's CRM system.

Requirements

- Min 2 years of experience in the relevant background.
- Previous experience in sales, customer service, account management, or a related role is an advantage.
- Strong communication, presentation, and relationship-building skills.
- Customer-focused with a passion for delivering excellent service and maintaining long-term client relationships.
- Proactive, resourceful, and able to solve problems effectively.
- Good listening skills with the ability to understand and respond to customer needs.
- Comfortable working in a dynamic and collaborative environment.

We regret to inform that only shortlisted candidates will be notified.

Sharon Hong (R25128240)

JAC Recruitment Pte. Ltd. (90C3026)

#LI-JACSG

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会社説明