



PR/097288 | Business Development Consultant (ERP Solutions)

募集職種

人材紹介会社

ジェイエイシーリクルートメントシンガポール

求人ID

1599718

業種

ITコンサルティング

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年06月26日 11:50

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

My client is a well-established enterprise software solutions provider in the market. As part of an international group, the company continues to expand its business and deliver innovative solutions to organizations across the region.

Key Responsibilities

- Prospect and develop new business opportunities through various sales channels and networking activities.
- Build a strong understanding of the company's products and services to effectively communicate their value to prospective clients.
- Engage with customers to understand their business needs and recommend suitable solutions.
- Prepare and present proposals, quotations, and sales presentations to support business development efforts.
- Manage and maintain a healthy sales pipeline, from lead generation through to deal closure.

- Work towards achieving individual and team sales goals while contributing to overall business growth.

Requirements

- At least 2 years of experience in sales, business development, or a related customer-facing role.
- Strong communication, presentation, and relationship management skills.
- Ability to engage and influence stakeholders across different levels (including C-suite) within an organization.
- Self-motivated, proactive, and results-oriented with a strong drive to achieve targets.
- Comfortable working in a dynamic and fast-paced environment.

We regret to inform that only shortlisted candidates will be notified.

Sharon Hong (R25128240)

JAC Recruitment Pte. Ltd. (90C3026)

#LI-JACSG

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会社説明