



PR/097188 | M&E Sales Executive / Assistant Manager

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントシンガポール

#### 求人ID

1599661

#### 業種

旅行・観光

#### 雇用形態

正社員

#### 勤務地

シンガポール

#### 給与

経験考慮の上、応相談

#### 更新日

2026年06月26日 11:50

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ネイティブ

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Key Responsibilities:

- Drive new business growth by achieving sales targets and key performance indicators
- Identify and engage prospective clients through proactive outreach, networking, and referrals
- Build and manage a strong sales pipeline to support consistent revenue generation
- Lead client presentations, proposals, and pitch engagements
- Understand client needs and deliver tailored event and meeting solutions
- Develop long-term relationships to encourage repeat business and upselling opportunities
- Collaborate with internal teams to ensure seamless execution of meetings and events

- Support event coordination and ensure successful on-site delivery
- Represent the company at industry events, trade shows, and networking sessions
- Contribute to additional projects and responsibilities as required

**Requirements:**

- 3–5 years of experience in B2B sales, ideally within events, MICE, or agency environments with hunter mentality
- Proven ability to drive revenue growth and secure new business
- Strong consultative selling approach with the ability to understand and solve client needs
- Experience engaging corporate clients and key decision-makers
- Highly motivated, results-oriented, and able to thrive in a target-driven environment

Varick Lee  
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EA Personnel: R2197221

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#countrysingapore

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会社説明