



PR/097058 | Senior Sales Executive - (Polymers / Chemicals)

募集職種

人材紹介会社

ジェイエイシーリクルートメントシンガポール

求人ID

1599625

業種

その他（商社）

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年06月26日 11:49

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

ネイティブ

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Role: Senior Sales Executive

Key Responsibilities:

- Support in executing sales directions and achieving revenue targets.
- Manage and grow relationships with assigned clients, ensuring high levels of customer satisfaction.
- Identify new business opportunities and lead generations.
- Conduct technical discussions and product presentations with clients, including procurement and R&D teams.
- Negotiate pricing, contracts, and delivery terms in line with company policies.
- Coordinate with internal teams (logistics, technical, finance) to ensure timely delivery, service and prompt payment collection.

- Monitor market trends, activities, and customer feedback to share with management.
- Maintain accurate sales records, forecasts, and reports using CRM tools.

Requirements:

- Polytechnic diploma or bachelor's degree in Polymer Science, Chemical Engineering, Chemistry, or a related field.
- At least 2 years of sales experience in the plastics, chemicals, or manufacturing industry.
- Understanding of polymer materials and their industrial applications.
- Excellent communication and interpersonal skills.
- Proficient in Microsoft Office and CRM systems.

Other Preferred Attributes:

- Knowledge of sustainable or specialty polymers.
- Strong negotiation and problem-solving skills.
- Willingness to travel for client visits and industry events.

Ready to Take the Next Step?

Interested applicants, please click **APPLY NOW**.

Do note that we will only be in touch if your application is shortlisted.

Frances Wong En Ci

JAC Recruitment Pte Ltd

EA License Number: 90C3026

EA Personnel: R26160019

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会社説明