



## PR/097057 | Sales Manager - Interior Lightings

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントシンガポール

#### 求人ID

1599624

#### 業種

小売

#### 雇用形態

正社員

#### 勤務地

シンガポール

#### 給与

経験考慮の上、応相談

#### 更新日

2026年06月26日 11:49

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ネイティブ

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

**Job Title:** Sales Manager - Interior Lightings

**Location:** Singapore

**Your New Company** A growing organisation operating in a competitive B2B and project-driven market is expanding its commercial team. The business focuses on delivering customer-centric solutions and is seeking a sales leader to support continued expansion, strengthen client relationships, and build a high-performing sales function.

**Your New Role** As a Sales Manager, you will be responsible for driving revenue growth through proactive business development, customer engagement, and deal closure. You will take a hands-on role in sales activities while also leading and developing a small sales team.

This position suits a motivated sales professional who enjoys both individual contribution and team leadership in a fast-paced environment. **Key Responsibilities**

- Identify, qualify, and pursue new sales opportunities through various prospecting methods.
- Engage potential and existing customers to understand requirements and propose suitable product or solution offerings.
- Lead negotiations, close sales, and ensure smooth handover and positive customer experience.
- Maintain accurate sales pipelines, forecasts, and activity records using CRM systems.
- Continuously enhance product knowledge and sales capabilities to improve performance.
- Train, coach, and motivate sales team members to achieve individual and team targets.
- Build a collaborative and performance-driven sales culture aligned with business goals.

### Qualifications

- Minimum 2 years of sales experience, ideally within project-based, technical, or related industries.
- Proven ability to consistently meet or exceed sales targets.
- Strong communication, negotiation, and relationship-building skills.
- Comfortable using CRM tools and data to support sales activities and planning.
- Prior experience leading or managing sales team members.
- Able to work independently while collaborating effectively within a team.
- Resilient, adaptable, and driven to succeed in a dynamic environment.

Ready to Take the Next Step?

Interested applicants, please click APPLY NOW for a confidential chat.

Do note that we will only be in touch if your application is shortlisted.

Chen Pinru  
JAC Recruitment Pte Ltd  
EA License Number: 90C3026  
EA Personnel: R25130085

#LI-JACSG  
#countrysingapore

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会社説明