



PR/097023 | Senior Executive / Assistant Manager – Team Lead (General Insurance)

募集職種

人材紹介会社

ジェイエイシーリクルートメント シンガポール

求人ID

1599617

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年07月10日 19:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ネイティブ

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title

Senior Executive / Assistant Manager – Team Lead (General Insurance)

Job Overview

A well-established organization in the general insurance sector is seeking a **Senior Executive / Assistant Manager cum Team Lead** to support business growth and operational excellence. This role combines hands-on business development, underwriting support, and team leadership. The successful candidate will lead a team to achieve sales and service targets while maintaining strong underwriting discipline and client satisfaction.

Key Responsibilities1) Team Leadership

- Lead, supervise, and motivate a team to achieve individual and collective KPIs.
- Assign work, monitor performance, and provide ongoing coaching to enhance productivity and service standards.
- Foster a positive, collaborative team culture that encourages learning and continuous improvement.

2) Business Development & Growth

- Identify and develop new business opportunities across general insurance products.
- Execute strategies to meet premium, revenue, and market share targets.
- Build and maintain strong relationships with agents and corporate clients to drive new business and retention.
- Monitor market trends and competitor activities to identify growth opportunities and refine strategies.
- Work closely with underwriting, claims, and operations teams to ensure smooth service delivery and regulatory compliance.

3) Underwriting & Pricing Governance

- Underwrite commercial and industrial risks within delegated authority in accordance with underwriting guidelines and treaty requirements.
- Prepare competitive and compliant quotations for agents and clients, including renewal reviews and adjustments to pricing, terms, and conditions.
- Escalate and recommend risks beyond authority to relevant underwriting stakeholders.
- Coordinate and/or participate in risk surveys where necessary to support sound underwriting decisions.

Requirements

- Diploma or Degree in Insurance, Business, or a related discipline.
- Minimum **5 years of relevant working experience** in general insurance (preferably in a hybrid sales/underwriting role).
- **Certificate in General Insurance (CGI)** is mandatory.
- Detail-oriented, proactive, and willing to continuously learn.
- Strong interpersonal, communication, and stakeholder management skills.

Why Apply

- Opportunity to take on a leadership role with direct impact on business growth.
- Exposure to both commercial underwriting and front-line business development.
- Career progression within a stable and professional insurance environment.

#LI-JACSG
#countrysingapore

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会社説明