



PR/110485 | Sales Manager (South-Chennai)

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1599564

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年08月21日 02:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job description-

Meeting customers in South India, make relationship and generate inquiries.
 Supervise, Guide and delegate Sales activities to the South Sales team to drive the sales in the South Market.
 Ready to travel extensively based on business needs.
 Responsible for making and executing Strategy to Promote and increase sales revenue.
 Control the Budget and cost efficiency of Self and the Team to develop sustainable business.
 Make good relationship with our Maker partners to get competitive pricing and leads and increase sales.
 KRA setting for the team and divide the sales target to the team and drive them to achieve their targets
 Ensure the development of team members by identifying and arranging training needs.
 Judge the market situation and get escalate to GM and above for recruitment and skill upgradations.
 Visit the Exhibitions and Seminars to make contacts and get inquiries to drive the sales revenue.
 Identify good resource and take interview and do initial hiring interviews of members in his team if such situation arises. (In coordination with the HR team)
 Local Tamil candidate preferred
 12+ years' experience in electronics assembly and SMT sales.
 Back ground in SMT Capital equipment such as Pick and place, Mounter, SPI, AOI and Peripherals .
 Excellent written and verbal communication skills.

Working knowledge of Microsoft Office Software.

Performed pre-sales activities like presentation, demonstrations with CS team.

Support customer directly with product specifications and selection.

Generate sales quotes, and proposals to meet customer needs.

Establish and negotiate pricing and product availability.

Establish and maintain relationships with vendors to establish special pricing and delivery.

Travel throughout assigned territory on a regular basis to meet current & prospective customers.

Proven ability to work both independently and in a team environment.

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会社説明